

RECOMMENDED READS

The key to staying relevant and enjoying longevity is continued self-improvement. A "good read" is a simple yet effective way to ensure you remain at the top of your game!

1. *The Speed of Trust*, by Stephen Covey
2. *The Score Takes Care of Itself*, by Bill Walsh
3. *Sales Coaching*, by Linda Richardson
4. *New Home Sales Management*, by Richard Tiller
5. *The Power of Full Engagement*, by Jim Loehr
6. *When Good Isn't Good Enough*, by Ron Willingham
7. *The Five Dysfunctions of a Team*, by Patrick Lencioni
8. *The People Principle*, by Ron Willingham
9. *Good to Great*, by Jim Collins
10. *The Inner Game of Selling*, by Ron Willingham
11. *Primal Leadership*, by Daniel Goleman
12. *First Break All the Rules*, by Curt Coffman
13. *100 Ways to Motivate Others*, by Steve Chandler
14. *The 17 Indisputable Laws of Teamwork*, by John C. Maxwell
15. *Getting Things Done*, by David Allen